

Search Marketing in 2010

May 19, 2010

Introduction



- C Online since 1994
- **C** Creating web sites since 1997
- **C** Specializing in online marketing since 2005
- **C** Speaking on Search Engine Optimization since 2007
- **C** Guest blogger for Search Engine Journal





What is Search Marketing?

C A web application that searches a massive index of web pages

- **C** Top 4 Search Engines
 - C Google
 - C Yahoo!
 - **C** Bing (formerly MSN)
 - **C** Ask (formerly Ask Jeeves)

How does Search Marketing Work?

- C Web Browsers
- **C** Toolbars
- C Mobile Devices

Why Search Marketing?



- **C** A decade of massive growth
 - **C** Google searches per day in 2001 10 million
 - C Google searches per day in 2009 300 million
- **C** In 2009, 23.4 million Canadians were online (69.2%)
- **C** 33% of all web site visits come from a search query
- C 30% of people will have to search multiple times to find what they're looking for
- **C** 82.47% of all Canadian searches are done through Google

GOAL: Bring qualified traffic to your site

Google Products

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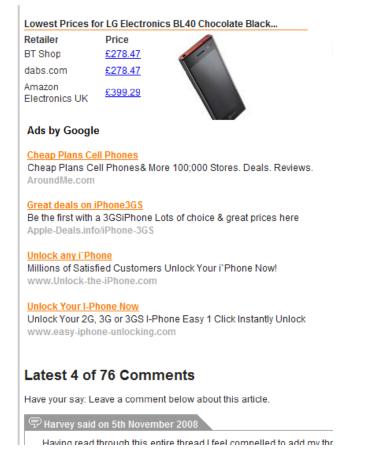


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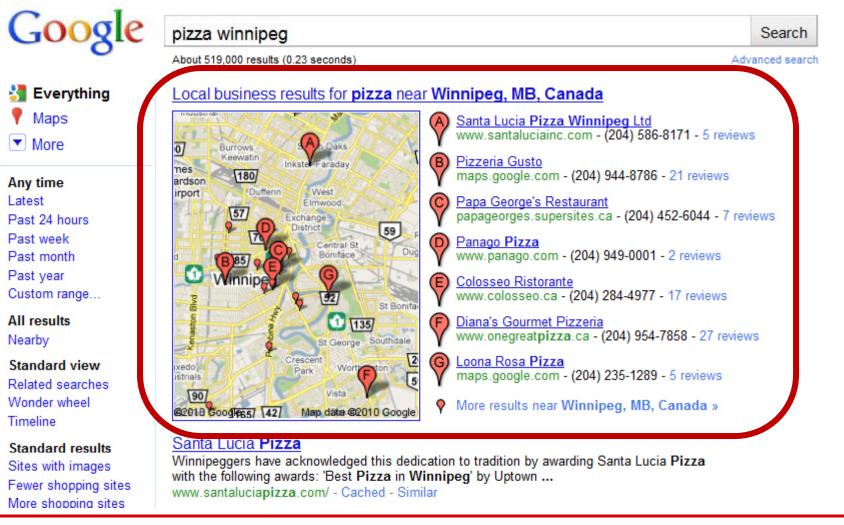
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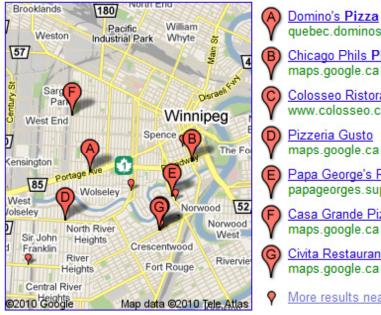




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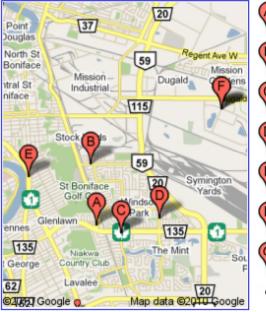
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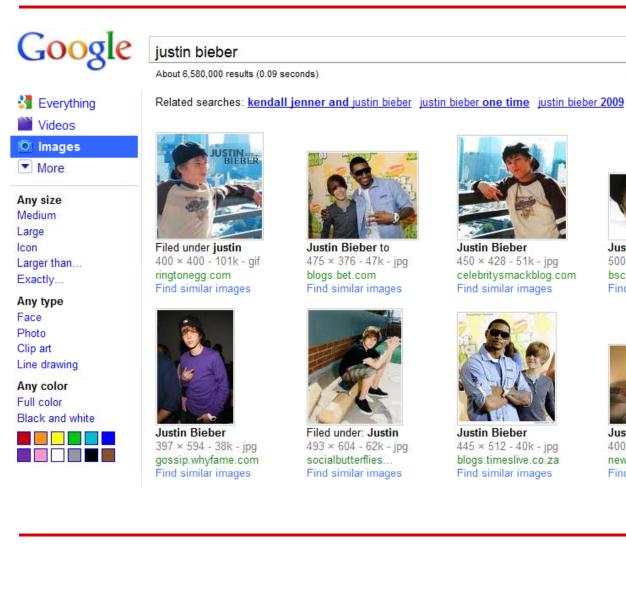
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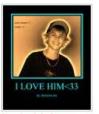
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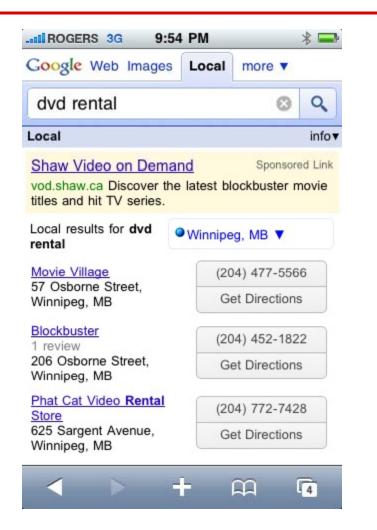
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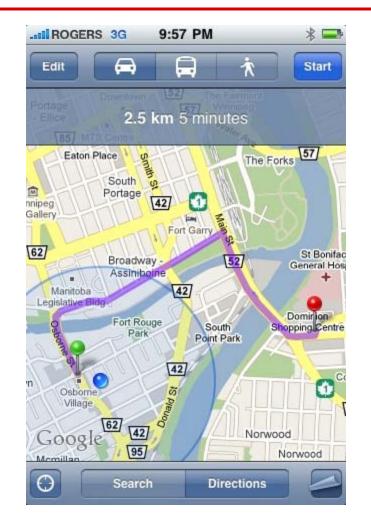
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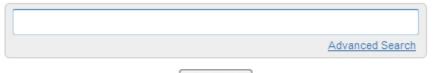


<u>1500ESPN</u>: RT @Russostrib: I'll be on @1500ESPN with @1500ESPNPhunn at 7:20ish CT (or a little later). We'll talk #nhl playoffs, #mnwild and maybe ... Twitter - 5 minutes ago





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volvemosen: Habrán dos post sobre la **finale** de **LOST**: una con spoilers y otra sin (casi)



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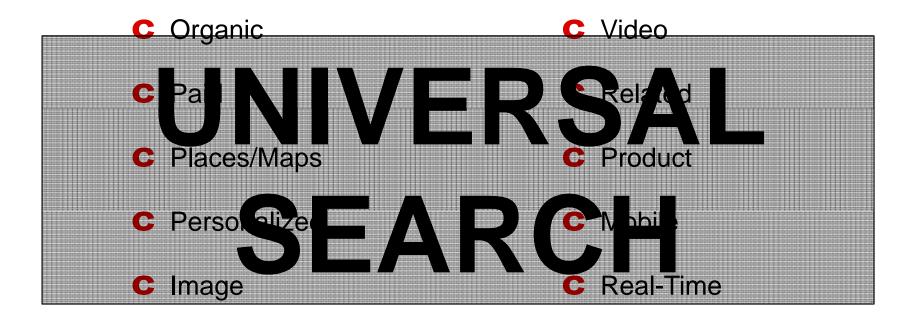
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Red Dead	
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Alan Wake	
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Tamed	



Type of Search (Google)



Action Items



C Action Item #1

C Prepare a short list of keywords you want to target

C Action Item #2

C Use these keywords to evaluate your competitors' usage of these search marketing features

C Action Item #3

C Identify the areas of opportunity for your web site and incorporate it into your overall marketing strategy.

Questions?







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